
Objective

Quick learner with a strong work ethic and professional acumen seeking to leverage his unique combination of analytical skills and passion for technology to pursue a job that would benefit the enterprise, while enhancing skills.

Education

Pennsylvania State University, College of Engineering

Bachelor of Science in Mechanical Engineering

University Park, PA

Dec 2017

- Major Grade Point Average: 3.31/4

Society of Actuary (SOA)

- Passed Probability Exam: Probability Theory, Univariate and Multivariate Distribution
- Passed Financial Mathematics Exam: Interest rate Theory, Derivatives.

Entrepreneurial Experience

KTC Commodities Private Ltd.

Director

Delhi, India

May 2019 – Present

- Initiated a new brand for our company and started Digital collection of company data.
- Reduced inventory cost by 70% by making operational changes.
- Created and maintained import compliance policies, procedures and guidelines for raw cashew nut trade.
- Individually handled trade negotiations for cashew and raw cashew nut netting 27.6% return.

Professional Experience

Pristyn Care (Startup)

Associate Product Manager

Gurugram, India

Jan 2019 – May 2019

- Identified function requirements from clients and internal stakeholders and created the product road map.
- Acted as a product owner for more than 10 features and products and wrote respective PRDs.
- Provided day-to-day support to the team with understanding stories and clarifying requirements.
- Shipped Product/feature on time despite frequent and late-breaking changes in requirements. Product List:
- **Website-**
 - Worked with the designer on the whole website front end architecture. Improved incoming lead by 15% and reduced bounce rate by 40%.
 - Religiously monitored KPIs and made necessary changes.
 - Worked on the transition from the old website to new one with the SEO and Tech team.
- **CRM /Apps-**
 - Stitched the entire surgical ecosystem with mobile apps for respective stakeholders.
 - Acted as a product owner and led agile team of developers to create app for stakeholders
 - Personally, helped the stakeholders in the onboarding process. Made a user video and manual.
 - Tested the Apps for user flow and data consistency in the absence of testing team.
 - Saved at least 5-6 hours/day/employee of manpower of 2 major stakeholders.
- **Dashboard, Admin Panel and Content Management System**
 - For dashboard, decided metrics and respective visuals aiding category managers to track progress.
 - Admin Panel and CMS gave direct access to employees saving 1 hour/day of tech resources.

OurBus (U.S. Passenger Bus Company)

Dispatch/Assistant Product Manager

New Delhi, India

Aug 2018 – Oct 2018

- Streamlined bus management system by improving data recording layouts in Excel.
- Implemented a new feasible bus route from State College to JFK airport.
- Improved conversion rate on mobile website by 18% by using insights from Google Analytics and CleverTap.

Sensing and Process control for Additive Manufacturing

Research Assistant

University Park, PA

Sep 2017 – Nov 2017

- Formulated melt temperature profile and projected output of a screw of polymer extrusion.

Teaching Assistant

Eberly College of Science

University Park, PA

Sep 2014 – Dec 2015

- Assisted professor in grading quizzes and homework assignments for calculus and matrices courses.

Skills

- Strong organizational and interpersonal skills with good follow-up habit and attention to detail.
- Competent in **MS Excel, Wireframing (Balsamiq, Axure) UI/UX design, Mockups (Moqups), User Guiding, Google Analytics, Clevertap, Jira, Tableau, SQL, MATLAB, Solidworks, Autodesk and CFD.**