

# Ekant Saini

+44 07551815040

| ekantsaini16@mail.com

| London, United Kingdom

## Introduction

Business focused professional with 2+ years of experience in process excellence. Leverage the passion for technology and critical analysis to help businesses execute their strategies in a long term sustainable way. I possess extensive knowledge of working with Microsoft Office tools such as Excel, Powerpoint and Word which have allowed me to successfully assist companies in improving their strategies and reducing the operating cost, leading to higher profits. Currently pursuing MBA in International Business from the University of Greenwich and open to consulting positions focused at business strategy.

## Hobbies

Travelling, Learning About Latest Technology, Automotive Enthusiast, Playing Chess

## Languages

English - Expert  
Hindi - Expert  
Punjabi - Expert  
French - Beginner

## Education

### University of Greenwich

**MBA in International Business**  
Sep 2019 - Present

Overall Grade - 1st Class (First Term)  
Courses

- Global Strategy
- Financial & Management Accounting
- International Entrepreneurship
- Global Business & Sustainability

### Amity University

**B.Tech in Civil Engineering**  
June 2012 - May 2016

Overall Grade - 2.1

## Career Summary

### Business Analyst

December 2017 - September 2019

IIFL Home Finance | A non banking housing finance company with 10,000+ employees and a net worth of over \$570 million

- Worked in collaboration with IT and policy team to design process flows
- Conducted RCA for bad loans to mitigate risk in future disbursements
- Identified gaps in existing systems/ processes and recommended improvements
- Designed system integrations in order to reduce work load and human error
- Designed excel based calculators MIS reporting

### Junior Business Analyst

November 2016 - June 2017

Master Fireplaces | A fireplace company with an aim to capture the growing fireplace market in India by offering high end products and installation services

- Performed market analysis and reported the findings to senior management
- Worked with senior managers in evaluating the issues leading to low sales
- Supported in maintaining the trade receivables and inventory tracking
- Assisted in the development of B2B sales

### Project Leader (Voluntary role)

October 2019 - Present

Enactus UK | An international non-profit organisation dedicated to inspiring students to improve the world through entrepreneurial action

- Leading a team of 10 members
- Providing clothes and employability support to homeless people
- Reaching out to university officials for employability support towards basic jobs
- Organized fund raising events to raise money for new clothes
- Helping and collaborating with local NGO's in achieving similar goals

## Achievements

- Reduced the per disbursement cost by 15% as a result of system automation
- Incorporated risk identifiers in the digital systems to ensure safer lending
- Enhanced digital systems by documenting Business Requirement Documents with the help of Microsoft tools and working closely with the IT team
- Designed automated MIS reports with the business team leading to overall TAT improvement by 25%
- Managed digital systems with IT team to ensure smooth logins and disbursements of fresh loans
- Helped Master Fireplaces in expanding to 3 new states resulting in improved sales

-References available on request-