Neetesh Dixit

To bring my strong sense of dedication, motivation, and responsibility to your organization, and to utilize my skills & qualifications obtained through my education and experience.

dneetesh@yahoo.com ✉

+91-8527747745 📱

Hyderabad, India 📍

linkedin.com/in/neetesh-dixit-313a6629 in

dneetesh Ⓢ

WORK EXPERIENCE

Consultant
UberEats

04/2019 – 01/2020   *Hyderabad, India*

Restaurant business growth, Program Management, Revenue analysis, Data Visualization, Refining Process, Communication, Revenue & Profit Growth, Problem Solving, Market Intelligence, Business Analysis, Reporting, Risk Management.

Achievements/Tasks

- Revenue improvement, Business growth

Contact: Krittivas Sharma – +91-9953270140

Account Manager
Prime Seller Hub

07/2018 – 01/2019   *Noida, India*

Ecommerce consulting, product pricing, campaign management, business analysis, order tracking and processing, warehouse management, team management, data management (PIMCORE), project management.

Achievements/Tasks

- Overseas (US/Australia) E-commerce market management
- Internal tool development for data management

Contact: Alok Paul – +91-8742978789

Intern
State Bank of India

05/2017 – 07/2017   *Hyderabad, India*

Takeover of home loans as a business plan vis-à-vis other market players

Subject Matter Expert
Tech Mahindra

12/2013 – 07/2016   *Noida, India*

Handling escalated issues, report generation, project management, scheduling, quality audit (calls & emails), reporting, client handling, feedback and training, Team management

Achievements/Tasks

- Ace Award

Contact: Akhilesh Parihar – +91-9899874448

Sr. Web Developer
ByteCode Cyber Security pvt ltd

08/2012 – 09/2013   *Delhi, India*

Web Developer, Web Designer, Graphic Designer

Contact: Mohit Yadav – +91-9891773445

SKILLS

Business Analysis | Business Consulting | Team Management | Business Operations | MS-Office | Basic SQL | Basic Python | Project Management | Operations Management | Cost management | Revenue management | Campaign Management | SPSS

VOLUNTEER EXPERIENCE

Technical Head
Engenious 2012

Annual Techno-Cultural fest of Kanpur Institute of Technology

Tasks/Achievements

- Managed a Team of 35 people for completing all the events of the fest.

Editor-in-Chief
CyberSrishti

08/2011 – 04/2012   *Kanpur, India*
Editorial Board

Tasks/Achievements

- Publishing annual magazine of the society and newsletter for every semester

Creative Editor
CyberSrishti

09/2009 – 04/2011   *CyberSrishti*
Editorial Board

Tasks/Achievements

- Publishing annual magazine of the society and newsletter for every semester

ORGANIZATIONS

Computer Society of India (10/2010 – 09/2012) (10/2010 – 09/2012)
Student Member

CERTIFICATES

Certificate in Information Technology (06/2007 – 05/2008)
NIIT

Certificate in Ethical Hacking & Information Security (06/2010 – 08/2010)
Kyrion Digital Securities

EDUCATION

Master of Business Administration (MBA)

National Institute of Technology, Warangal

08/2016 – 07/2018   *Warangal, India*

Courses

- Marketing & Operations
- Pre and Post Buying Behavior of customer towards Passenger cars.

Bachelor of Technology (B.Tech)

Kanpur Institute of Technology

08/2008 – 06/2014   *Kanpur, India*

Courses

- Computer Science Engineering
- Logistics Management

COMPETITIONS

Microsoft Imagine Cup (2010)
Microsoft
- Digital media category (International rank 10th)

Maths Olympiad (2006)
NBHM and Homi Bhabha Center of Education
- National level competitor

5th National Cyber Olympiad (2006)
Science Olympiad Foundation
- 38th rank in State

First Nationwide Biotechnology Olympiad (2006)
Eduheal Foundation
- 60th rank in state

LANGUAGES

English
Full Professional Proficiency

Hindi
Native or Bilingual Proficiency

German
Elementary Proficiency

INTERESTS

Travelling   Photography   Sports