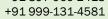


# **Akshay Goyal**

|Business Excellence| |Assistant Manager|

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+91 897-969-2418





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www.linkedin.com/in/akshay-goyal-1707

#### Career Abstract

An acclaimed Food Techno-manager with unparalleled & creative rigor, proficient in business excellence, project management and data analytics skills, currently serving as an Assistant Manager in India's largest cold chain company. A speedy learner with aptitudes to work collectively and lead a team.

#### **Key Skill Sets**

- Project Management
- Team Leader
- Data Analytics
- Operational Excellence
- Corporate Training
- Transport Operations
- ☐ Strategy Designing for New Customer Linkage
- Client Onboarding
- Business Process Remodeling
- Vendor Management
- Creative Writer
- Social Media Handling

#### IT Skill Sets

- Microsoft Dynamics Navision- Functional
- ☐ Power BI- Intermediate
- Microsoft Office- Advanced
- SQL- Beginner
- FreshService- Intermediate
- Movie Maker- Expert



## Professional Experience 2.5+ Years



### Snowman Logistics Ltd • July, 2017- Present **Assistant Manager- Business Excellence**

Head Office- Bengaluru, Karnataka IN

- Currently heading the Centralized Command Centre, leading a team of 7 executives for optimization and enhanced control of 24X7 Transport Operations of 293 vehicles and 252 chambers PAN India through Advanced Telematics and decision support system.
- Functional consultant for BI reports and dashboard development through
- Successfully delivered/ongoing projects-
- 1. Customer Relationship Management- Microsoft Dynamics Navision
- Android based Procurement and last mile fulfillment solution- McCain Foods
- Android Based Warehouse Compliance Management System
- 4. Internal Complaints Management System- Freshservice
- 5. Automated Operations MIS- Microsoft Dynamics Navision
- Customer Billing Structure Remodeling- Microsoft Dynamics Navision 6.
- Collections and credit control system- Microsoft Dynamics Navision
- 8. Quarterly Customer Review Management- Power BI
- 9. Cloud Based Transport Management System ERP WebXpress
- 10. Social Media Content designer & Campaign Organizer- Linkedin & Facebook

# nºmba

#### Karna Candy Pvt Ltd • Aug, 2016- Nov, 2016 **Market Research Associate**

C.I.I.E.- IIM Ahmedabad, Gujarat IN

- Worked in the R&D and Market Research Department.
- Projects Completed: New Product Development of Chewy Candy with texture resemblance of a chewing gum(edible chewing gum).



#### PepsiCo Inc. • May, 2015- Jun, 2015 **Research Trainee**

Cyber Hub- Gurugram, Haryana IN

- Worked in the Beverage Department based from Gurugram.
- Projects Completed: NPD of F&V Juice and edible food grade beads.

## **Academic Credentials**



B.Tech- Food Technology and Management

OGPA- 7.82 (Absolute) • 2013-2017 •

National Institute of Food Technology Entrepreneurship and Management



12th Standard- Physics, Chemistry, Mathematics C.B.S.E.
2012
Marks Obtained-87.6%

St. Aloysius College



10th Standard- Mathematics, Science, English

• C.B.S.E. • 2010 • Marks Obtained- 9.2 (CGPA) St. Aloysius College



# **Akshay Goyal**

|Business Excellence| |Assistant Manager|

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## **Objective**

To work in a strategy driven organization with a proficient work motivated environment where I get to employ and apply my analytical capabilities, skill sets and experiential knowledge; thereby enabling me to nurture along with gratifying organizational objectives.

# **Achievements Highlights**

- ☐ 10 Commercial Projects @ Snowman Logistics Ltd.
- 2 Commercial Research Projects @ PepsiCo Inc.
- ☐ 1 Commercial Research Project @ Nomba
- ☐ University Best Achiever's Award 2012-17

#### **Personal Details**

□ Father's name

Mr. Satendra Kumar Gupta.

Date of Birth

17th July, 1995.

- ☐ Linguistic Abilities English, Hindi.
- Permanent Address

H. No. 62, Moh. Dorilal, Rangilal Crossing, Pilibhit, UP 262001.

## **Research Projects**



Taylor & Francis Food Nano-materials • NIFTEM

10 Months • Publication Link •

Removal of excess acidity in waste fruit juices using nano-material SBAAPTS



Food Packaging • NIFTEM 5 Months • Publication Link •

Synthesis and characterization of agro waste non-wood paper modified with antimicrobial, catalytic materials for food packaging.

#### **Achievements And Awards**

- Successfully accomplished 10 Commercial Projects in Snowman Logistics, 2 commercial research projects in PepsiCo R&D, 1 commercial research project in Karna Candy Pvt. Ltd, and 2 Research Projects during undergraduate.
- Winner of "BEST ACHIEVER AWARD" 2012-2017 in NIFTEM.
- ➤ Won 3rd prize in "TRAP CHALLENGE"-Extempore Competition at International Level in IIM Ahmedabad.
- Holds a certificate of workshop on Cold Storage and Warehousing from IIM Ahmedabad.
- Overall meritorious student at school level, winner of GEMS Award at district
- Actively participated and won several prizes in GK quiz competition, MUN, Culinary skills, Singing Competition and various other competitions held in NIFTEM.

#### **Extra Curricular Activities**

- Attended National Conference and presented a paper held in UBKV, West Bengal IN.
- > Team leading skills, experience as a coordinator under the College's Cultural Committee for hosting EDESIA (Inter University Cultural Fest) and other events in NIFTEM.
- Former member of a spiritual group "Awakin Ahmedabad".
- Attended Amaethon(Food and Agribusiness Summit) at IIM Ahmedabad.
- Attended Insight (Marketing Fest) at IIM Ahmedabad.
- Organized health camps, food processing and skill development workshops during "Village Adoption Program" across villages in Sikkim and West
- > Organized marketing and promotional events for Karna Candy Pvt. Ltd. in Ahmedabad.

# **Hobbies And Interests**

- Solving Brain Teasers.
- Stand-up Comedy.
- Reading Fiction and Self-help books.
- Travelling, trekking.
- Sports: Pool, basketball, table tennis.